

## May 2009: Focus on Cloud Computing

The CIOZone digital magazine highlights important articles and special features published on CIOZone.com. In this issue CIOZone takes a look at the rapidly developing field of Cloud Computing and one particular aspect of cloud computing, Software-as-a-Service.

### Featured Articles

## [Special Report on SaaS: Watch Out for 'Gotchas'](#)

Software-as-a-Service (SaaS) offerings can provide CIOs with flexibility in a fast-changing market. But vague service level agreements, hidden add-on costs and fuzzy exit clauses are just some of the contractual vagaries in SaaS that CIOs need to pay careful attention to.

Also See:

Article:

[Computer Industry Hopes Lie in the Clouds](#)

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## [Cost and Agility Driving Demand for SaaS Apps](#)

As demand for SaaS grows, so do the options for companies seeking to procure software this way. SaaS offerings today span many different types of software, and CIOs have a growing number of choices.

Also See:

Article:

[What Are the Top 10 Tech Investments?](#)

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## [EMC Flexes Its Muscle in Cloud Arena](#)

Enterprise storage vendor EMC Corp. flexed its muscle in the cloud computing arena this week by announcing a partnership with AT&T as well as new offerings for storing, protecting and distributing large amounts of data.

Also See:

Article:

[IBM Plans Cloud Computing Services for 2009](#)

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## [Number Driving Cloud Storage: 3,892,179,868,480,350,000,000](#)

One of the hottest areas in the cloud computing space has been the offering of storage-on-demand services. What's driving all the attention? Try the number 3,892,179,868,480,350,000,000.

Also See:

[AT&T to Offer Cloud Storage Service](#)

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## FOCUS ON CLOUD COMPUTING

### Resources

## [7 SaaS Contracts Snares](#)

Even though many Software-as-a-Service offerings like Salesforce.com have become mainstream, CIOs are still struggling with the "fine print" in many SaaS agreements. Be on the lookout for these 7 SaaS snares.

Also See:

Blog:

[Rivals Sharing Servers and Other Sordid SaaS Tales ...](#)

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## [What Are the Hottest Areas for SaaS Apps?](#)

The SaaS market includes major software vendors as well as lesser known niche providers. Here's a look at some of the application areas SaaS is moving into, and some of the vendors that are emerging as key players.

Also See:

[CIOZone's 50 Fastest Growing Software Companies ...](#)

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## [Innovators: Giving Cloud Companies a Helping Hand](#)

One of the challenges in running a Cloud or Software-as-a-Service company, is managing the complexities of the various payment models in use. Cloud startup Zuora, backed by such industry stalwarts as Benchmark Capital and Salesforce.com founder Marc Benioff, aims to handle some of the payment heavy lifting for cloud operators.

Also See:

Article:

[Innovators: Security Firm on the Alert...](#)

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## [Innovators: Negotiating a Piece of the Cloud](#)

As cloud computing gathers momentum, companies will find it increasingly difficult to sort through the number of service providers and plans available. One cloud startup, Cloudkick, aims to be an intermediary between buyers and cloud service providers.

Also See:

Article:

[Computer Industry Hopes Lie in the Clouds...](#)

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